In this case study we described the process of getting to a digital classroom around the B2B-marketing classes within the Delft University of Technology.
Experiences upto 2000:
1. Interaction with the teacher via E-Mail outside the classroom
2. Integration of video in the classroom
3. Use of real media (including first life course on the internet in the Netherlands)
4. Division of the book into 100 bodies of knowledge, each supported by video, text, PowerPoint, links to other universities etc.
5. Generate questions
6. Change FAQ lists into FGA list (and use them)
All steps truly improved the learning results and the learning habits of learners.

Announcement:
Join our experiments.